



## Paschalis Zapartidis

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(Home)

### WORK EXPERIENCE

15/12/2022 – CURRENT Alexandroupoli, Greece

#### HEAD OF COACHING FC ALEXANDROUPOLIS

- 1) MEN team, in National C' football league of Greece.
- 2) Head of Coaching for 5 members of the coaching staff - (2022-2023)
- 3) Head of Coaching for 5 members of the coaching staff - (2023-2024)
- 4) Season 2022-2023 : The main goal was the decent course in the championship in order to gather as many points as possible (the relegation was inevitable), because the team when i went there was last (1 point). At the end of 2022-2023 season we finished with 12 points and were relagated with decent performances. Also the goal was to win the Cup of the Union of Football Clubs of Evros, which was crowned with absolute success and gave us the opportunity next season to participate in the institution of the Greek Cup.
- 5) Season 2023-2024 : The main goal of the team is to win the championship in upper division of the local division and the immediate promotion to the National Division.

01/01/2022 – 31/10/2022 Alexandroupoli, Greece

#### HEAD COACH ANAGENNISI ALEXANDROUPOLIS

- 1) WOMEN team, in Hellenic Football League 2.
- 2) Coaching for women.
- 3) The main goal was the creation of a competitive women team in order to take part in championship and obtain experience.

13/09/2019 – 13/08/2021 Alexandroupoli, Greece

#### ASSISTANT COACH FC ALEXANDROUPOLIS

- 1) MEN team, in National C' football league of Greece.
- 2) Coaching for men team.
- 3) The main goal was the creation of FC Alexandroupoli Men team and Academy for first time in Alex/poli city, in order to have a team to PRO Leagues. Men team finished in the middle of the ranking table and remain to the National C' League (2019-2021).

02/2017 – 31/07/2019 Alexandroupoli, Greece

#### HEAD COACH AND TECHNICAL DIRECTOR ATHLETIC CLUB OF THRACE (ACT)

- 1) MEN team, in second amateur football league Evrou.
- 2) Coaching for men team and built up of the academy.
- 3) The main goal was the creation of AOT Men team and Academy for first time in Alex/poli city. Men team finished in the middle of the ranking table (8th position), Academy players totally came 15 kids from 5-15 ages.

04/2016 – 01/11/2021 Alexandroupoli, Greece

#### CASHIER FOOTBALL COACHES ASSOCIATION OF EVROS

Elected for the first time Board member of the Football Coaches Association of Evros and assumed the duties of the Cashier. In July 2020 elected for second time at the same position.

02/2017 – 07/2018 Alexandroupoli, Greece

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**HEAD COACH / SCOUT ATHLETIC CLUB OF THRACE (ACT)**

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- 1) WOMEN team, in Hellenic Football League 2.
- 2) Coaching for women.
- 3) The main goal was the women's participation in order to obtain experience.
- 4) Scout for FC AEK Athens Development Network (PRO Club).

07/2016 – 01/2017 Soufli, Greece

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**HEAD COACH EVROS SOUFLIOU**

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- 1) MEN team, in first amateur football league HFF Evrou.
- 2) Coaching for men team.
- 3) The main goal was to place a position in the middle of the ranking board. We finished in 7th place.

07/2015 – 07/2016 Feres, Greece

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**HEAD COACH THRAKI FERON**

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- 1) MEN team, in second amateur football league HFF Evrou.
- 2) Coaching for men team.
- 3) Second Position – Promotion in first Amateur Football League HFF Evrou.

07/2014 – 07/2015 Alexandroupoli, Greece

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**HEAD COACH ETHNIKOS ALEXANDROUPOLIS**

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- 1) U15 team in Hellenic Football League 2.
- 2) Football training and coaching for U15 team.
- 3) First position of Development' s U15 Academy Championship, undefeated.

09/2013 – 07/2014 Evros, Greece

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**HEAD COACH HELLENIC FOOTBALL FEDERATION EVROU (HFF)**

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- 1) Elite YOUTH team in Evros region, for the Hellenic Football Federation Championship (Pre-choice for the Hellenic National Team of Youth) .
- 2) Football training and coaching for ages 12 – 13.
- 3) Third position.

07/2010 – 07/2011 Alexandroupoli, Greece

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**HEAD COACH FC NIKI APALOU**

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- 1) MEN team in third amateur football league HFF Evrou.
- 2) Coaching for men team.
- 3) First Position – Promotion in Second Amateur Football League HFF Evrou.

12/2006 – 07/2008 Alexandroupoli, Greece

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**HEAD COACH FC MAVROI AETOI**

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- 1) MEN team in third amateur football league HFF Evrou.
- 2) Coaching for men team.
- 3) First Position – Promotion in Second Amateur Football League HFF Evrou, undefeated.

07/2006 – 07/2008 Alexandroupoli, Greece

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**HEAD COACH FC OLYMPIAKOS CLUB OF FANS OF PIRAEUS (OCFP) EVROU ACADEMY**

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Football training and coaching OCFP's academy young football players (Superleague Professional Academy)

07/2004 – 07/2005 Alexandroupoli, Greece

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**HEAD COACH / ASSISTANT COACH FC NIKI APALOU**

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- 1) Club's MEN and ACADEMY team, for men and young football players in second amateur football league HFF Evrou.
- 2) Football training and coaching of U16.
- 3) Assistant Coach for Men team.
- 4) U16 - Second Position in Youth's Football League.
- 5) Men - Fourth position and promotion in first Amateur Football League HFF Evrou.

## ● EDUCATION AND TRAINING

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2002 – 2004 Athens, Greece

**FOOTBALL TRAINER / COACH** Private vocational training Institute "IPPOKRATIOS"

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Graduate of Private Education Center "IPPOKRATIOS" with speciality Football Trainer / Coach

**Level in EQF** EQF level 5

2006 – 2006 Thessaloniki, Greece

**FOOTBALL TRAINER / COACH UEFA B'** UEFA / Hellenic Football Federation

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- 1) Diploma UEFA B'.
- 2) Graduate of UEFA / HFF Academy with specialty Football Trainer / Coach.

**Level in EQF** EQF level 4

19/03/2007 – 20/03/2007 Athens, Greece

**SEMINAR - THEORETICAL EDUCATION** Panhellenic Association of Greek Football Coaches

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- 1) Seminar about Formations and Football Tactics.
- 2) Lecturer - Famous Top Greek coaches.

**Level in EQF** EQF level 1

12/10/2007 – 13/11/2008 Athens, Greece

**FOOTBALL TRAINER / COACH CERTIFICATE UEFA A'** UEFA / Hellenic Football Federation

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- 1) Certificate UEFA A'.
- 2) Graduate of UEFA / HFF Academy with specialty Football Trainer / Coach.

**Level in EQF** EQF level 6

23/05/2011 – 27/05/2011 Athens, Greece

**GOALKEEPER COACH CERTIFICATE OF ATTENDANCE.** FIFA Organisation

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- 1) Certificate of Attendance.
- 2) FIFA Goalkeeping Coaching Course.

**Level in EQF** EQF level 3

21/04/2013 – 28/04/2013 Athens, Greece

**WOMEN COACH CERTIFICATE OF ATTENDANCE** FIFA Organisation

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- 1) Certificate of Attendance.
- 2) FIFA Women Coaching Course.

**Level in EQF** EQF level 3

26/06/2015 – 27/06/2015 Maistros, Greece

**SEMINAR - THEORETICAL EDUCATION** Football Coaches Association of Evros

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- 1) Seminar about organizational and technical proposals for the development of football academies.
- 2) Lecturer - Tsanas Kostas, Head coach of the Greece National U19 Football team.

**Level in EQF** EQF level 1

12/05/2016 – 13/05/2016 Alexandroupoli, Greece

**SEMINAR - THEORETICAL EDUCATION** Football Coaches Association of Evros

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- 1) Seminar about Athletic Psychology - Tactics in Modern Soccer - Game Preparation and Management.
- 2) Lecturer - Razvan Lucescu, F.C. Xanthi Head Coach.

**Level in EQF** EQF level 1

12/06/2016 – 13/06/2016 Alexandroupoli, Greece

**SEMINAR - THEORETICAL EDUCATION** Football Coaches Association of Evros

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- 1) Seminar about Annual Football Programming and Methodology for football academy development.
- 2) Lecturer - Kiranoudis Aggelos, HFF Instructor.

**Level in EQF** EQF level 1

15/11/2017 – 17/11/2017 Alexandroupoli, Greece

**EUROPEAN FIRST AID** Hellenic Red Cross

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European First Aid Certificate.

**Level in EQF** EQF level 3

13/02/2018 – 14/02/2018 Maistros, Greece

**SEMINAR - THEORETICAL EDUCATION** Football Coaches Association of Evros

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- 1) Seminar about tactics to modern football and development prospects of academies.
- 2) Lecturer - Rastavac Milan, F.C. Xanthi Head Coach.

**Level in EQF** EQF level 1

25/02/2020 – 30/03/2020 Alexandria Imathias, Greece

**PRIVATE SECURITY PERSONNEL TRAINING CERTIFICATE** RAM COMPUTER- KEMEA

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**Website** [www.ramcomputer.gr](http://www.ramcomputer.gr)

29/07/2020 – 30/07/2020 Athens, Greece

**FIRST LINE SECURITY MANAGER** AXIA-KEMEA

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**Website** [www.iek-axia.gr](http://www.iek-axia.gr)

14/10/2020 – 17/10/2020 Athens, Greece

**SECURITY OF PORT FACILITIES ACCORDING TO ISPS CODE** AXIA-KEMEA

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**Website** [www.iek-axia.gr](http://www.iek-axia.gr)

21/07/2020 – 23/07/2020 Athens, Greece

**X-RAY SCREENER/CONTROLLER SECURITY** AXIA

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**Website** [www.iek-axia.gr](http://www.iek-axia.gr)

08/06/2019 – 09/06/2019 Alexandroupolis, Greece

**GRASSROOTS CHARTER COURSE CERTIFICATION UEFA D'** UEFA / Hellenic Football Federation

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Grassroots

**Website** <https://www.epo.gr> | **Level in EQF** EQF level 1

01/07/2019 – 31/12/2020 Alexandroupolis, Greece

**SEMINAR - THEORETICAL EDUCATION** Panhellenic Football Coaches Association

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During this period due to the corona virus, many Training Seminars for Football Coaches were held by Internet online via Zoom with topics as below :

(a) Alana's and company's football

- (b) Adaptation to athlete training the day after Corona
- (c) Child Psychology
- (d) The practical application of GPS in modern football
- (e) Football and life lessons : VALUES

**Level in EQF** EQF level 1

01/05/2022 – 10/10/2022 Giannitsa, Greece

**FOOTBALL TRAINER / COACH DIPLOMA UEFA A'** UEFA / Hellenic Football Federation

- 1) Certificate UEFA A'.
- 2) Graduate of UEFA / HFF Academy with specialty Football Trainer / Coach.

**Level in EQF** EQF level 6

01/10/2023 – 01/10/2023 Alexandroupoli, Greece

**FIRST AID** Rescue Training International

First Aid Certificate

**Field of study** First Aid | **Level in EQF** EQF level 3

## ● LANGUAGE SKILLS

Mother tongue(s): **GREEK**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
<b>ENGLISH</b>	C1	C1	C1	C1	B2
<b>FRENCH</b>	A2	B1	A1	A1	A1
<b>TURKISH</b>	B1	B1	B1	B2	B1
<b>ITALIAN</b>	B1	B2	B1	B1	A2

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*

## ● ADDITIONAL INFORMATION

### DRIVING LICENCE

**Driving Licence:** A1

**Driving Licence:** A

**Driving Licence:** B

### ORGANISATIONAL SKILLS

**Organisational skills** 1) Leadership skill. Currently responsible for 35 people in my job and above 50 people (players, technical staff, managers, e.t.c.) as Manager in my football club.  
 2) Experience to Human Resources Management due to the fact that the Military environment face many different type of people, needs, demands and especially in posts as Commander – Executive Officer. Able to give solutions and offer coordination meetings, balanced environment, stabilization in working hours.

### COMMUNICATION AND INTERPERSONAL SKILLS

**Communication and interpersonal skills** Excellent communication skill gained through my experience as Human Resources Manager.  
 Excellent communication skill regarding small ages (kids, babini, e.t.c.) and parents, through my occupation as Football Coach in Academy.

Multicultural - multinational communication environment. I was working (a) in NATO environment for 3 years, (b) in Stabilization Forces at Bosna / Herzegovina for 1,5 year, (c) participated 5 times to NATO multinational exercises. I was cooperating every day with many people from different nations either for business plans or for sports events.

## **JOB-RELATED SKILLS**

### **Job-related skills**

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1) Natural Problem Solver - I can handle successfully with a wide range of ages (5-50) and type of character, due to the fact that i'm facing with different kind of people every day. My jobs the last year in the field of HR and my twenty years experience as a Football Coach (Academy, Men and Women), offers me the possibility to evolve myself and deal with difficult situations calm and effectively.

2) Winner attitude - Ability to exploit the bestself of each football player and develop them to win-win attitude inside and outside the field day by day. Achievements : 100% success according to main goals of my teams

3) Highlights of my Career : 4 Promotions (from 3rd amateur division to 2nd, from 2nd amateur division to 1st, from 1st amateur division to 3rd National League) / 3 Championships / 2 Championships Unbeaten / 1 Cup / Elected Board member of the Football Coaches Association of Evros - 8 years

## **OTHER SKILLS**

### **INTERNET - OFFICE - Football Apps**

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I'm capable of use the Internet for football purposes (Tactfoot, Football Trainer Program, Tactics Manager, Corel, ONCE, Movavi Screen-Video Recorder, e.t.c.), OFFICE Presentations, e.t.c (Word, Excel, Powerpoint)

### **Security**

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Private Security Personnel, First Line Security Manager, Security of Port Facilities according to ISPS Code, X-RAY Screener/Controller Security

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18/01/2024